

- ☐ Eng mgr and hands-on tech lead for distributed teams (built from scratch and adopted) doing R&D for middleware products; best when working at intersection of Dev, Ops, and Prod Management
 - ☐ Business/tech consultant and mentor in SW dev process, systems design, market research
- "...technical breadth, self-confidence, and presentation skills" CEO, Lutris; "excellent" evaluations from UCSC students; see more endorsements at LinkedIn http://www.linkedin.com/in/waynestidolph

EXPERIENCE

CARBONERA Consultant Santa Cruz, CA

10/01-pres

I consult re engineering management and systems architecture, and do hands-on dev (mostly in Java/linux ecosystem). Some examples from the last few years:

- □ Segment markets/opportunities: for angel-funded startup with silver-nanoparticle technology (ongoing, clarified candidates to 4 options, preparing market-entry plans for a final segment selection)
- □ Created systems & SW architecture: for US Army soldier health-monitoring distributed system; evaluated subcontractor SW proposals; generated proposal content. Result client won contract (also, I was then hired by that client to advise on productizing a SW process for a soldier exoskeleton)
- □ **Developer:** (1) wrote bash/python/java for an On Premise Deployment Kit (OPDK) for API-proxying company; I also assisted in deployment troubleshooting, and was "straw boss." **Result** handed off a supportable OPDK (OPDK is now preferred by ~40% of customers). (2) developed extensible Compliance Test Kit for genomics data server (code at https://github.com/wstidolph/ctk-core/). **Result** code adopted as baseline for Compliance component of GA4GH (https://github.com/ga4gh)

APPSCIO Architect and team lead (VP/Eng)

Freedom, CA

05/06-12/10

Appscio built an open source Media Processing Framework (MPF) for analysis components (e.g., face detectors, speech-to-text) and MPF-based custom applications using Grails, ATOM/RSS, bash, etc

- □ **Startup:** Created tech vision/architecture for adding media-based events to modern applications; helped with funding presentations and technical startup. **Result** Appscio began operations.
- □ **Restart**: Company had nothing delivered with about ¾ money spent, so a Board member stepped in as CEO for a company restart (on existing funding), and he brought me in as VP/Eng. I found dysfunctional team with several incomplete/off-target projects so dropped existing codebase, clarified tech approach, recruited new dev/QA teams, implemented 'agile' process to deliver on existing contract. **Result** a delivery-focused code-owning Engineering team.
- Engineering Execution: We built all-new open-source MPF, and delivered it in 3 contracts; also created a cloud-resident Speech-To-Text demo app (in ~5 weeks). As a <u>developer</u> I defined overall app/framework architecture and built primary Grails applications and plugins; as <u>VP/Eng</u> I helped align product plan to strategy, set/met Eng commitments, and assisted Pro Serve and sales efforts. Result delivered on multiple contracts, \$1M+ revenues while stretching cash beyond expectations.

SIDEREAN Vice President, Engineering

El Segundo, CA

10/04-2/06

Siderean Software built a low-latency Faceted Navigation engine which is extraordinarily easy to use

- □ Process/Values: Initiated metric-driven continuous integration SCRUM-like process for distributed team. Result reduced delivery time 75% for a Tier 2 drop, while increasing measured quality.
- □ **Staff/Budget:** Led Dev, QA, and Doc through initial growth (from Founders-only to 10+ dev staff) and first use of outsourced help (UI, specialized consultants, offshore dev). Developed and slightly underspent Eng/IT budgets (cap & ops). **Result** an energetic, confident dev team.
- ☐ **Product Delivery:** Multiple Tier 2 and 3 updates to market, and launched parallel effort to Tier 1 update (significant architectural repositioning laid basis for add-on products) **Result** steady product stream; very short times from customer bug report to fielded fix; two new add-on products.

Lutris	Chief Architect, Advanced Products	Santa Cruz, CA
1/00 –10/01	Lutris (became Gridion) provided open-source and proprietary enterprise J	ava infrastructure
	☐ Technical Innovator: Defined industry-leading services-oriented architecture with per-customer selectable services, safe component/pool sharing, customizable security, and deep management. Designed adaptive interceptor architecture for flexible composition of behavior and easy debugging. Result – flexible product; as J2EE market shifted, it was used to produce a distributed build tool and then a grid computing node, as well as remaining part of the ObjectWeb open source tool group.	
	□ Engineering Leadership : Championed tech values and coherent tech vision as team grew to 40 dev worldwide (US, UK, and France). Developed code/design standards. Result – quickly shipped a commercial J2EE server (total 1.2M SLOC, averaged 11 SLOC/hr).	
	□ Open Source Coordinator: Chaired and participated in multiple Working Groups to drive delivery. Result - product shipped on time with over 500KSLOC non-Lutris open source elements, and only one substantial feature slip from any open-source element.	
	☐ Vision Evangelist: Created/assisted white-papers, presentations, videos about services architecture. Communicated well in appropriate style at multiple levels. Presented at JavaOne (twice). Result –vision adopted across company and by our customers, and tech teams took ownership.	
Progress Software	Architect and Senior Eng Manager, "LEAPFROG" server group	Newark, CA
7/98-1/00	Progress Software is a public company (PRGS) supplying 4GL database too	ols and servers to ISVs
	☐ Technical Innovator : First member of "Leapfrog group" exploring new technology. Represented Progress to ODMG (industry standards group). Defined component-oriented framework, led effort to define server. Result - flexible components framework; delivered EJB1.0 server with small staff.	
	☐ Group Management (8-12 developers) : Recruited, mentored and managed dev group. Formed code-centric teams, using lightweight processes. Clarified coding values, technical ownership. Result – improved execution (first on-time shipment from the office, improved morale).	
VERSANT	Integration Engineer, Technical Marketing	Fremont, CA
12/97-5/98	Versant (acq by Actian) was the industry leader for Object Database Mana	gement Systems
	☐ Developer and Webmaster : Created demos to show ODBMS speed advantage over RDBMS. As corporate Webmaster, simplified authoring process, implemented lead-tracking for web contacts.	
GTE	Senior Member Technical Staff	Mountain View, CA
3/78-10/97	GTE Gov't Systems (now General Dynamics Advanced Information Sys) prosystems; I had both technical and biz-dev roles. Sample accomplishments/ro	
	☐ Led or contributed to technical aspects of business development, proposal generation, R&D, requirements engineering: technical director, sea surface radar proposal; technical lead, high-speed signal intercept/analysis system; technical lead, manuals validation for \$15M tech manuals contract; contributor, several real-time software elements of signal processing systems; contributor, advanced concepts and commercialization studies, etc. Team sizes to 8 direct, 20 indirect.	
	□ Saved money and space in test effort : Used PCs to replace complete (expensive) mockup subsystems; led development of new hardware base; wrote core interpreter for old language to reuse test code. Dramatically increased test system availability, saved money and space.	
	□ Built space-saving, operator assistant for diagnostics : "Concept" tool to eliminate paper manuals and improve troubleshooting a non-stop distributed system on at-sea submarines, using interactive graphics (before the Web) and simplified AI techniques. Working prototype shown to GTE Chairman, and at AOC industry trade show in Washington DC; triggered proposal to customer.	
	Frainer: Led presentation team for 3 iterations of 18-week teach-the-teachers course on a complex submarine system, then created software to automate curriculum rewrite for customer instructors.	

EDUCATION

STANFORD UNIVERSITY
STANFORD UNIVERSITY
NORTHWESTERN POLYTECHNIC UNIVERSITY

1995 Master of Science, Computer Science (Systems)1992 Computer Science Certificate (Advanced Software Systems)1988 Bachelor of Science, Electrical Engineering (Valedictorian)